

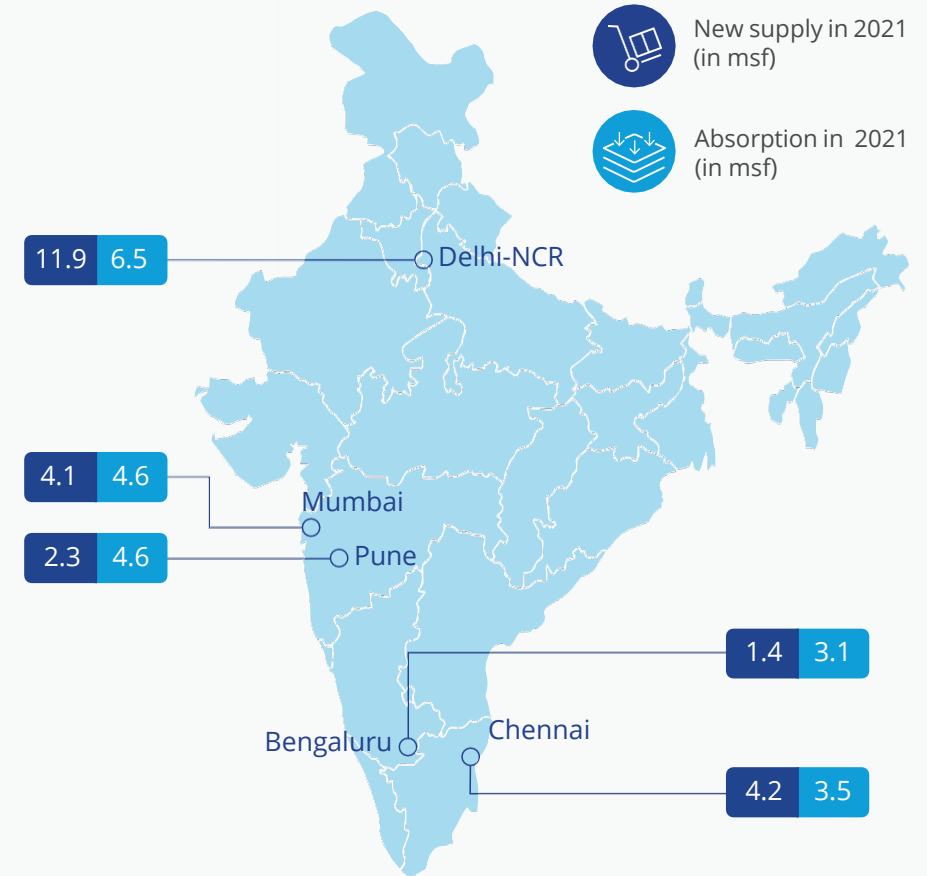
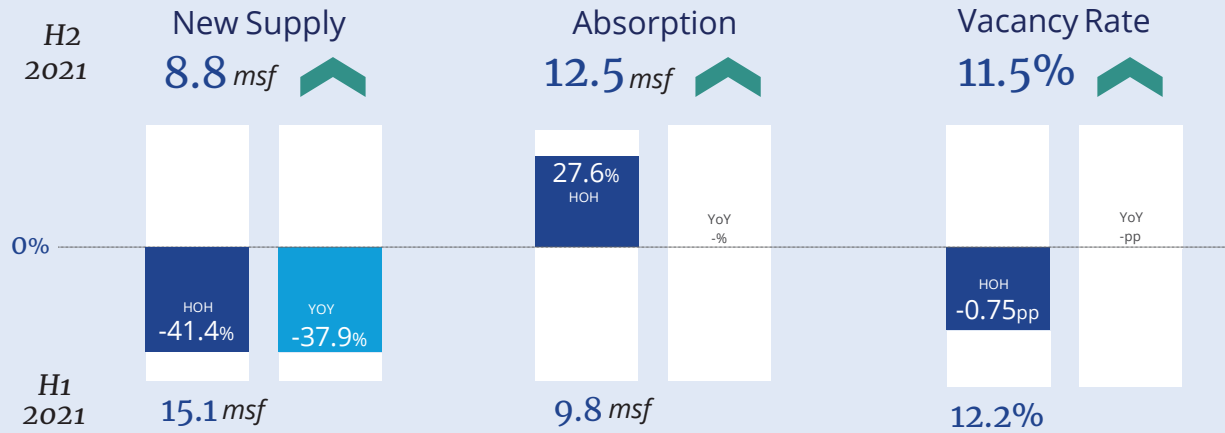
The Colliers logo is positioned in the top left corner. It consists of the word "Colliers" in a white serif font, set against a dark blue rounded rectangular background. Below the text is a horizontal bar with a red-to-yellow gradient. The background of the entire slide is a blue-tinted photograph of a large industrial warehouse interior with high ceilings, metal beams, and various industrial equipment.

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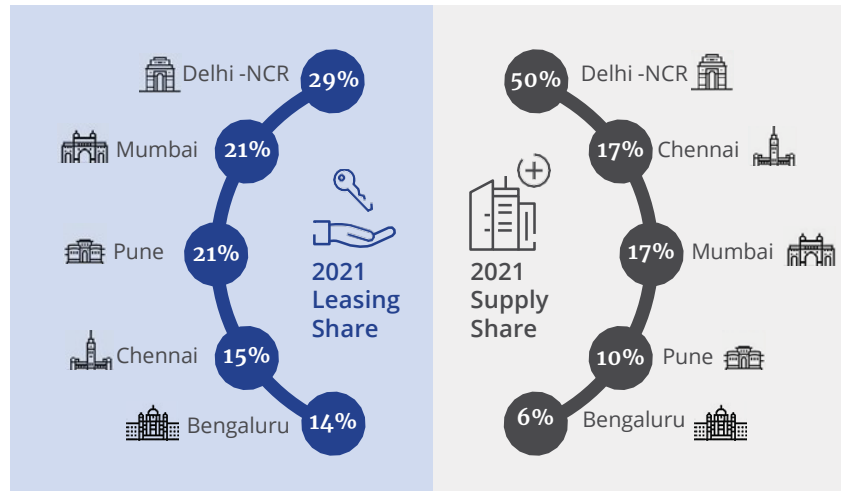
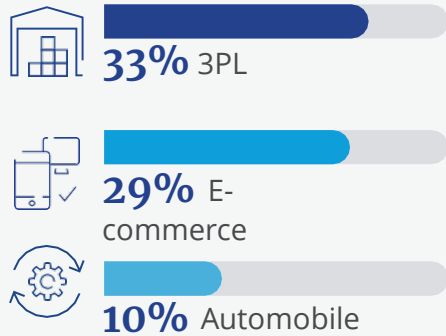
India Industrial & Warehousing Market Snapshot

H2 2021

H2 2021 | India Industrial & Warehousing Market Snapshot



2021 Key Demand Drivers



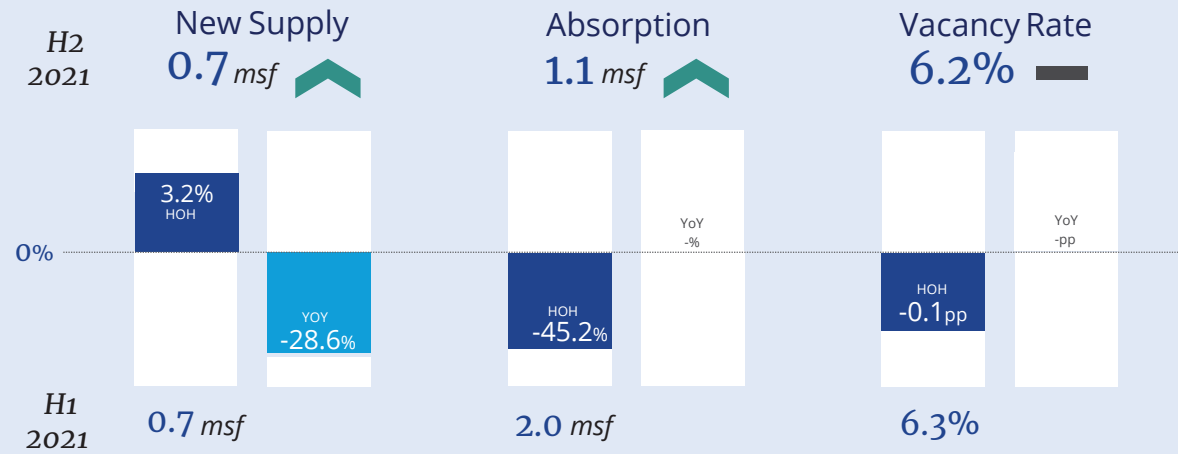
Notes:
Outlook (QoQ change over next 3 months):



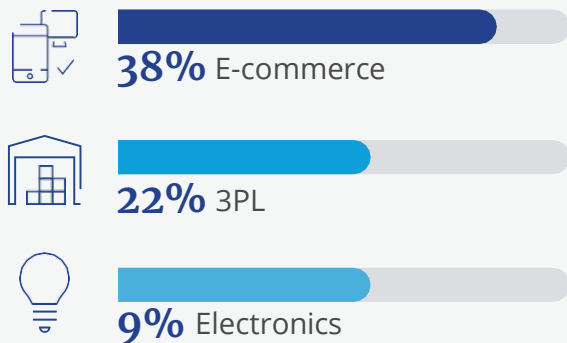
- Data for warehousing / industrial sheds pertains to Grade A buildings.
- Absorption does not include lease renewals, pre-commitments and deals where only a Letter of Intent has been signed.
- 3PL – Third Party Logistics; FMCG/FMCD – Fast Moving Consumer Goods / Fast Moving Consumer Durables

- ▶ Delhi-NCR accounted for almost 30% of the leasing during 2021, led by expansion by 3PL and e-commerce firms
- ▶ Pan India Vacancy declined at the end of Q4 as leasing remained robust, while new supply declined
- ▶ Quality new supply in 2022 to cater to growing demand for integrated facilities
- ▶ We foresee increased demand for in-city warehouses this year, led by e-commerce and 3PL firms

Warehousing / Industrial Sheds



2021 Key Demand Drivers



1.2 msf

Under Construction Supply in H1 2022

Capital Values / Rents

Cluster / Micro market	Capital Values	YoY Change	Rents	YoY Change
Peenya	130-180	14.8%	35 - 40	25%
Nelamangala	18-25	48.3%	17 - 21	15.2%
Dabaspete	14-22	28.6%	16 - 18	21.4%
Hoskote	17-30	30.6%	20 - 23	10.3%
Narsapura	12-15	35.0%	17 - 21	18.8%
Soukya Road	31-35	20.0%	19 - 23	7.7%
Bommasandra	90-120	5.0%	25 - 30	14.6%
Jigani	17-25	5.0%	20 - 30	4.2%
Anekal	16-22	40.7%	20 - 24	7.3%
Doddaballapur	32-40	2.9%	18 - 25	4.9%
KIADB ¹ - Devanahalli	24-28	13.0%	25 - 40	8.3%

¹KIADB - Karnataka Industrial Area Development Board

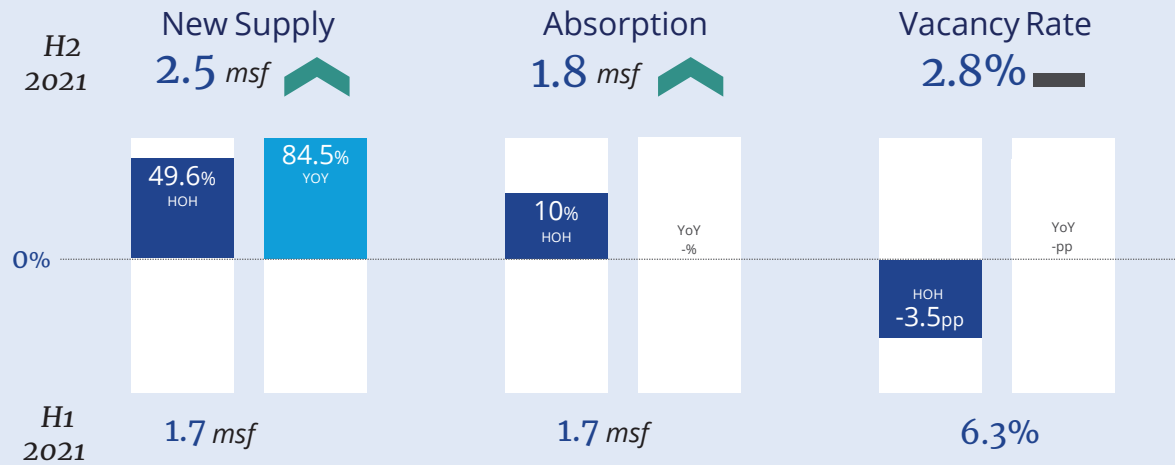
Key Transactions

Type	Client	Building	Location	Area
Warehouse	DHL/Puma	SS Developers	Bommasandra	180,000 sq ft
Warehouse	Flipkart	Anjaneya Groups	Hoskote	180,000 sq ft
Warehouse	Grofers	SS Developers	Bommasandra	140,000 sq ft
Warehouse	Lenovo	Nikhil warehouse	Nelamangala	96,500 sq ft

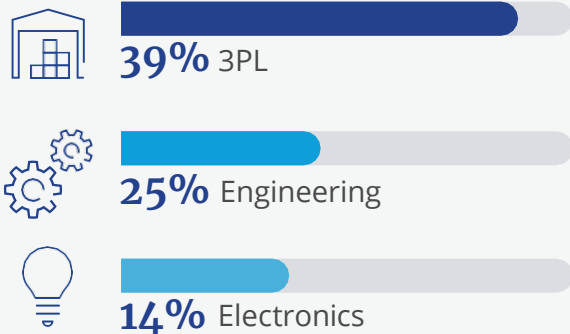
Notes :

- Capital values in INR millions per acre for serviced and vacant industrial land.
- 1 Acre = 4,046.9 square meters or 43,560 square feet.
- Rents are in INR per square feet per month on built up area and do not include common area maintenance (CAM) or taxes.

Warehousing / Industrial Sheds



2021 Key Demand Drivers



2.3 msf
Under Construction Supply in H1 2022

Capital Values / Rents

Cluster / Micro market	Capital Values	YoY Change	Rents	YoY Change
GST Road ¹	35-60	5.6%	24-36	5.6%
NH 16 - Chennai Kolkata Highway ²	9-20	1.4%	14-25	12.5%
NH 48 - Chennai Bengaluru Highway ³	12-32	4.8%	16-27	12.8%
Oragadam ⁴	16-32	6.7%	23-29	7.3%

¹GST Road: Mahindra World City, Maraimalai Nagar

²NH 16 (National Highway 16) – Chennai Kolkata Highway: Gummidipoondi, Sricity, Redhills, Poochiathipedu, Periyapalayam, Vishnuvakkam

³NH 48 (National Highway 48) – Chennai Bengaluru Highway: Irungattukottai, Sriperumbudur, Mannur, Mappedu, Polivakam, Mevalurkuppam

⁴Oragadam: Oragadam, Vallam

Key Transactions

Type	Client	Building	Location	Area
Industrial	SKAPS Hydrotech	Greenbase	Oragadam	300,000 sq ft
Industrial	HydraSpecma	Greenbase	Oragadam	125,000 sq ft
Industrial	General Electric	Ascendas First space	Vallam	120,000 sq ft
Warehouse	Flyjac	Prime space logistics	Orakkadu	98,000 sq ft

Notes :

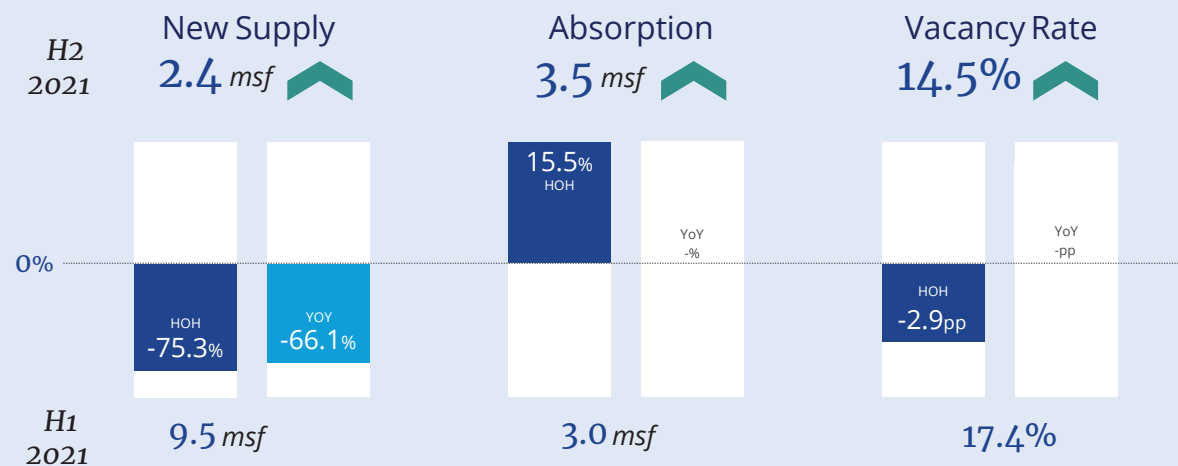
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H2 2021 | Delhi NCR Industrial & Warehousing Market Snapshot

Warehousing / Industrial Sheds



2021 Key Demand Drivers



48% 3PL



35% E-commerce



5% Chemicals

5.7 msf

Under Construction Supply in H1 2022

Capital Values / Rents

Cluster / Micro market	Capital Values	YoY Change	Rents	YoY Change
NH-48 ¹	10-27	5.7%	14-24	8.6%
Manesar	126-147	24.1%	30-35	8.3%
Neemrana, Bawal	30-37	3.1%	14-18	6.7%
Ghaziabad ²	13-30	16.2%	15-24	0.0%
Noida	105-168	36.5%	25-35	0.0%
Greater Noida	32-48	14.3%	25-35	9.1%
Faridabad- Palwal	25-35	15.4%	18-22	0.0%
Ballabgarh- Sohna Road	25-35	0.0%	18-22	0.0%
Sonipat	30-37	11.7%	18-20	15.2%

¹NH-48 : Gurugram -Binola, Pataudi Road, Jamalpur- Panchgaon Road, Bilaspur-Tauru Road, Dharuhera, N-71 Kulana, Farukhnagar, Badli, Bhaproda, Luhari, Sidhrawali

²Ghaziabad : NH-91(Dadri), Ghaziabad, NH-58 (Meerut), NH-24(Hapur), Jindal Nagar

Key Transactions

Type	Client	Building	Location	Area
Warehouse	Mahindra Logistics	Logos Luhari Logistics Estate	Luhari	495,000 sq ft
Warehouse	TVS Logistics	Goodwill Enterprises Warehouse	Pataudi Road	210,000 sq ft
Warehouse	Gati KWE	All Cargo Logistics Park	Farukh Nagar	190,000 sq ft
Warehouse	Nestle	All Cargo Logistics Park	Farukh Nagar	165,000 sq ft

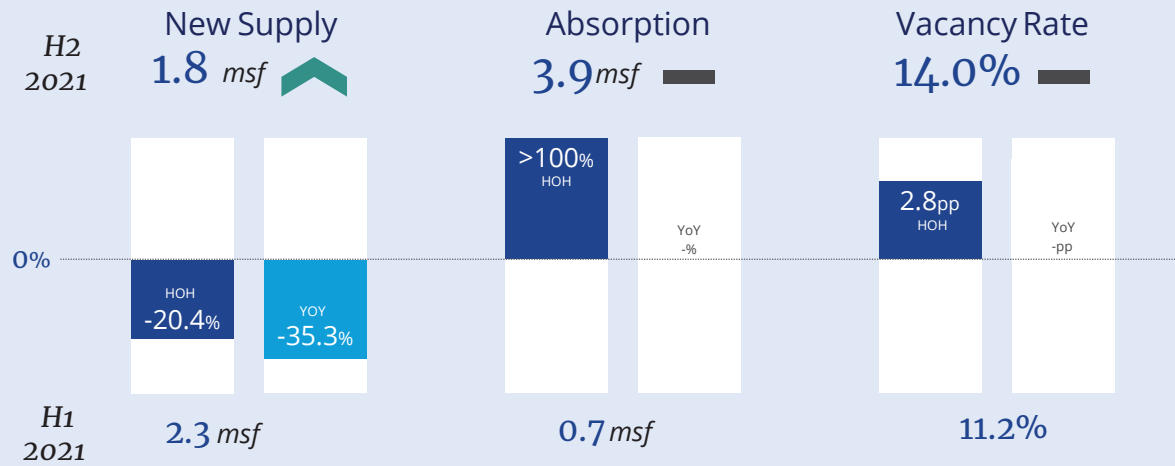
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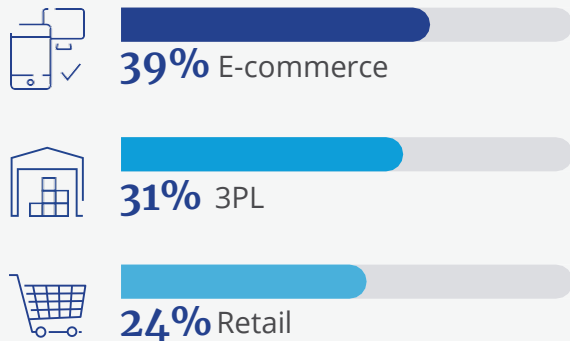
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Warehousing / Industrial Sheds



2021 Key Demand Drivers



3.9 msf

Under Construction Supply in H1 2022

Capital Values / Rents

Cluster / Micro market	Capital Values	YoY Change	Rents	YoY Change
Mankoli	40-50	12.5%	16-20	9.1%
Vadape	25-35	0.0%	18-20	5.6%
Padgha	15-18	3.1%	17-22	0.0%
Vashere	14-18	14.3%	16-20	0.0%
Palaspe	30-50	0.0%	24-27	8.5%
Uran Road	20-30	0.0%	17-20	0.0%
Taloja	45-55	11%	24-28	0.0%

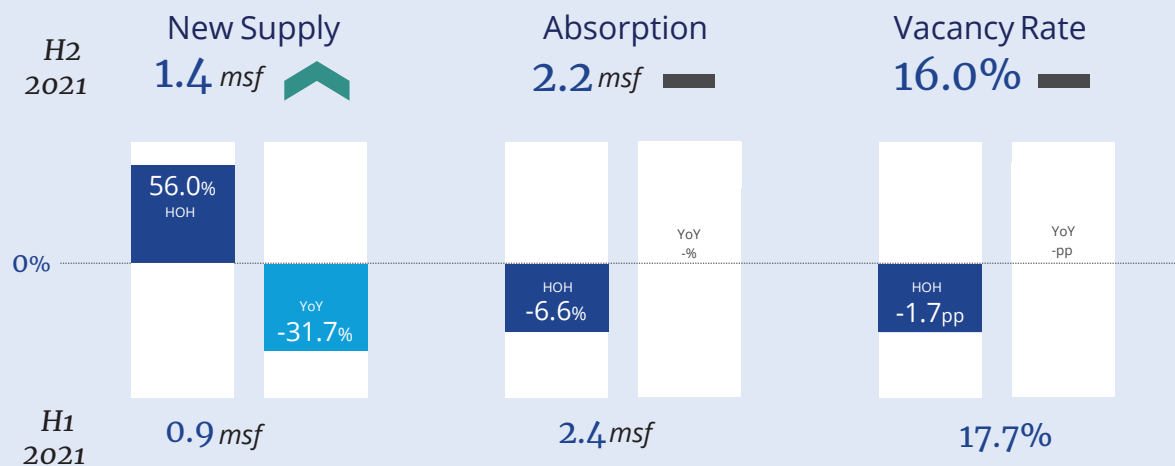
Key Transactions

Type	Client	Building	Location	Area
Warehouse	Amazon	Lodha	Taloja, Panvel	1,200,000 sq ft
Warehouse	Skechers	Lodha	Taloja, Panvel	1,100,000 sq ft
Warehouse	Amazon FC	ESR	Vashere, Bhiwandi	600,000 sq ft

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Warehousing / Industrial Sheds



2021 Key Demand Drivers



35% Automobile



22% E-commerce



16% Engineering

1.9 msf

Under Construction Supply in H1 2022

Capital Values / Rents

Cluster / Micro market	Capital Values	YoY Change	Rents	YoY Change
Chakan	30 – 50	14%	22 – 28	0%
Chakan-Shikrapur Road	15 – 25	0%	19 – 23	5%
Chimbali – Kurali	25 – 35	20%	17 – 21	6%
Hinjewadi	65 – 80	-9%	30 – 40	11%
Lonikand	30 – 40	-13%	20 – 25	29%
Ranjangaon	18 – 25	23%	19 – 22	14%
Sanaswadi	25 – 35	20%	18 – 22	11%
Talegaon	15 – 25	33%	21 – 25	10%
Wagholi	65 – 80	7%	25 – 35	-8%

Key Transactions

Type	Client	Building	Location	Area
Warehouse & Industrial	Tata AutoComp	ESR Park	Chakan	2,56,000 sq ft
Warehouse	Delhivery	Anup Bothara & Mahalaxmi group	Chakan	1,20,000 sq ft
Warehouse	Cars 24	Success Park	Chakan	1,00,000 sq ft

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